

**FINANCIAL STATEMENTS**  
FOR THE THIRD QUARTER OF YEAR 2012

**POWER ENGINEERING  
CONSULTING JOINT STOCK  
COMPANY 4**

**POWER ENGINEERING CONSULTING JOINT STOCK COMPANY 4**

Address: 11 Hoang Hoa Tham St., - Nha Trang City - Khanh Hoa Province

**BALANCE SHEET**  
**As of 30 September 2012**

Unit: VND

<b>ASSETS</b>	<b>Code</b>	<b>Note</b>	<b>Ending balance</b>	<b>Beginning balance</b>
<b>A - CURRENT ASSETS</b>	<b>100</b>		<b>129.390.624.763</b>	<b>126.914.287.641</b>
<b>I. Cash and cash equivalents</b>	<b>110</b>	<b>V.1</b>	<b>1.114.186.024</b>	<b>14.245.070.656</b>
1. Cash	111		1.114.186.024	3.228.826.211
2. Cash equivalents	112		-	11.016.244.445
<b>II. Short-term investments</b>	<b>120</b>		<b>-</b>	<b>-</b>
1. Short-term investment	121		-	-
2. Provision for devaluation of long-term investment	129		-	-
<b>III. Accounts receivable</b>	<b>130</b>		<b>105.129.431.113</b>	<b>103.243.221.458</b>
1. Receivable from customers	131	V.2	109.504.157.638	107.540.796.821
2. Prepayments to suppliers	132	V.3	3.619.191.950	2.614.974.322
3. Inter-company receivable	133		-	-
Receivable according to the progress of construction				
4. contract	134		-	-
5. Other receivable	135	V.4	84.500.000	1.165.868.790
6. Provision for bad debts	139	V.5	(8.078.418.475)	(8.078.418.475)
<b>IV. Inventories</b>	<b>140</b>		<b>15.510.957.247</b>	<b>7.707.854.530</b>
1. Inventories	141	V.6	15.510.957.247	7.707.854.530
2. Provisions for devaluation of inventories	149		-	-
<b>V. Other current assets</b>	<b>150</b>		<b>7.636.050.379</b>	<b>1.718.140.997</b>
1. Short-term prepaid expenses	151		-	63.844.606
2. VAT to be deducted	152		-	-
3. Taxes and accounts receivable to the State	154		2.821.500	-
4. Other current assets	158	V.7	7.633.228.879	1.654.296.391

**POWER ENGINEERING CONSULTING JOINT STOCK COMPANY 4**

Address: 11 Hoang Hoa Tham St., - Nha Trang City - Khanh Hoa Province

**Balance sheet (cont.)**

ASSETS	Code	Note	<u>Ending balance</u>	<u>Beginning balance</u>
<b>B - LONG-TERM ASSETS</b>	<b>200</b>		<b>106.455.170.651</b>	<b>109.048.726.559</b>
<b>I. Long-term accounts receivable</b>	<b>210</b>		<b>2.387.325.818</b>	<b>2.387.325.818</b>
1. Long-term receivable from customers	211	V.8	2.387.325.818	2.387.325.818
2. Capital in subsidiary	212		-	-
3. Inter-company receivable	213		-	-
4. Other long-term receivable	218		-	-
5. Provision for bad debts	219		-	-
<b>II. Fixed assets</b>	<b>220</b>		<b>26.389.249.113</b>	<b>27.395.639.916</b>
1. Tangible assets	221	V.9	10.047.412.123	10.651.494.687
<i>Historical costs</i>	222		33.364.013.144	32.740.714.961
<i>Accumulated depreciation</i>	223		(23.316.601.021)	(22.089.220.274)
2. Financial leasehold assets	224		-	-
<i>Historical costs</i>	225		-	-
<i>Accumulated depreciation</i>	226		-	-
3. Intangible fixed assets	227	V.10	16.341.836.990	16.744.145.229
<i>Initial costs</i>	228		18.751.253.961	18.751.253.961
<i>Accumulated amortization</i>	229		(2.409.416.971)	(2.007.108.732)
4. Construction in progress	230		-	-
<b>III. Investment property</b>	<b>240</b>		-	-
Historical costs	241		-	-
Accumulated depreciation	242		-	-
<b>IV. Long-term investments</b>	<b>250</b>		<b>77.188.110.000</b>	<b>78.166.430.000</b>
1. Investment in subsidiaries	251		-	-
2. Investment in business concerns, joint venture	252		74.638.110.000	74.616.430.000
3. Other long-term investments	258	V.11	2.550.000.000	3.550.000.000
4. Provision for devaluation of long-term investments	259		-	-
<b>V. Other long-term assets</b>	<b>260</b>		<b>490.485.720</b>	<b>1.099.330.825</b>
1. Long-term prepaid expenses	261	V.12	400.485.720	1.009.330.825
2. Deferred income tax	262		-	-
3. Other long-term assets	268		90.000.000	90.000.000
<b>TOTAL ASSETS</b>	<b>270</b>		<b><u>235.845.795.414</u></b>	<b><u>235.963.014.200</u></b>

**POWER ENGINEERING CONSULTING JOINT STOCK COMPANY 4**

Address: 11 Hoang Hoa Tham St., - Nha Trang City - Khanh Hoa Province

**Balance sheet (cont.)**

<b>LIABILITIES AND OWNER'S EQUITY</b>	<b>Code</b>	<b>Note</b>	<b>Ending balance</b>	<b>Beginning balance</b>
<b>A - LIABILITIES</b>	<b>300</b>		<b>138.507.795.021</b>	<b>146.073.392.704</b>
<b>I. Current liabilities</b>	<b>310</b>		<b>76.484.758.304</b>	<b>84.447.178.498</b>
1. Short-term debts and loans	311	V.13	4.000.000.000	-
2. Payable to suppliers	312	V.14	13.089.072.422	12.888.798.132
3. Advances from customers	313	V.15	13.566.333.735	18.966.129.572
4. Taxes and other obligations to the State Budget	314	V.16	6.097.156.572	9.733.997.618
5. Payable to employees	315	V.17	21.692.757.651	27.852.596.947
6. Accrued expenses	316		5.809.931.584	6.642.099.457
7. Inter-company payable	317		-	-
8. Payable according to the progress of construction	318		-	-
9. Other payable	319	V.18	5.959.464.347	3.162.873.038
10. Provision for short-term payable	320		-	-
11. Bonus and welfare funds	323		6.270.041.993	5.200.683.734
<b>II. Long-term liabilities</b>	<b>330</b>		<b>62.023.036.717</b>	<b>61.626.214.206</b>
1. Payable to suppliers	331		-	-
2. Long-term inter-company payable	332		-	-
3. Other payable	333		-	-
4. Long-term loans and debts	334	V.19	61.476.068.511	61.000.000.000
5. Deferred corporate income tax payable	335		-	-
6. Unemployment fund	336	V.20	546.968.206	626.214.206
7. Provision for long-term payable	337		-	-
<b>B - OWNER'S EQUITY</b>	<b>400</b>		<b>97.338.000.393</b>	<b>89.889.621.496</b>
<b>I. Owner's equity</b>	<b>410</b>		<b>97.338.000.393</b>	<b>89.889.621.496</b>
1. Capital	411	V.21	61.059.420.000	50.987.770.000
2. Share premiums	412		-	-
3. Other capital	413		-	-
4. Treasury stocks	414	V.21	(742.100.060)	(718.010.060)
5. Differences on asset revaluation	415		-	-
6. Foreign exchange differences	416	V.21	-	-
7. Business promotion fund	417	V.21	20.166.292.154	14.510.597.249
8. Financial reserved fund	418	V.21	6.586.968.453	4.631.865.934
9. Other funds	419	V.21	1.317.393.690	926.373.186
10. Retained earnings	420	V.21	8.950.026.156	19.551.025.187
11. Construction investment fund	421		-	-
12. Enterprise reorganization support fund	422		-	-
<b>II. Other sources and funds</b>	<b>430</b>		<b>-</b>	<b>-</b>
1. Sources of expenditure	432		-	-
2. Fund to form fixed assets	433		-	-
<b>TOTAL LIABILITIES AND OWNER'S EQUITY</b>	<b>440</b>		<b>235.845.795.414</b>	<b>235.963.014.200</b>

# POWER ENGINEERING CONSULTING JOINT STOCK COMPANY 4

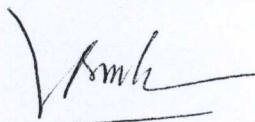
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Balance sheet (cont.)

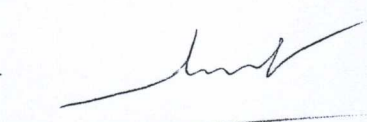
## OFF-BALANCE SHEET ITEMS

ITEMS	Note	<u>Ending balance</u>	<u>Beginning balance</u>
1. Leasehold assets		-	-
2. Materials and goods kept or processed for others		-	-
3. Goods deposited by others		-	-
4. Bad debts already treated		-	-
5. Foreign currencies		-	-
USD		3.941,91	16.363,55
6. Estimated operation expenses		-	-

Nha Trang, 18 October 2012



**Tran Le Thanh Binh**  
Preparer



**Vu Thanh Danh**  
Chief Accountant



**Phạm Minh Sơn**  
General Director



**POWER ENGINEERING CONSULTING JOINT STOCK COMPANY 4**

Address: 11 Hoang Hoa Tham St., - Nha Trang City - Khanh Hoa Province

**CASH FLOWS STATEMENT****(Indirect method)****The third quarter of year 2012**

Unit: VND

ITEMS	Code	Note	First 9 months of the year 2012	First 9 months of the year 2011
<b>I. Cash flows from operating activities</b>				
1. Profit/ (loss) before tax	01		13.681.296.728	20.011.055.026
2. Adjustments				
- Depreciation of fixed assets	02	V.9, V.10	1.629.688.986	1.686.985.381
- Provisions	03		-	(523.778.763)
- Gain/ (loss) from unrealized foreign exchange difference	04		-	-
- Gain/ (loss) from investing activities	05		-	-
- Loan interest expenses	06	VI.3	6.840.557.673	7.150.297.222
3. Operating profit/ (loss) before changes of working capital	08		22.151.543.387	28.324.558.866
- Increase/ (decrease) of accounts receivable	09		(4.604.645.249)	14.998.832.112
- Increase/ (decrease) of inventories	10		(7.803.102.717)	(11.048.332.583)
- Increase/ (decrease) of accounts payable	11		(19.225.330.716)	(19.630.216.838)
- Increase/ (decrease) of prepaid expenses	12		672.689.711	219.083.325
- Loan interests already paid	13		(219.446.561)	(81.836.111)
- Corporate income tax already paid	14	V.16	(5.729.804.980)	(4.334.565.391)
- Other gains	15	V.22	-	-
- Other disbursements	16		(4.038.906.390)	(10.998.321.533)
<b>Net cash flows from operating activities</b>	<b>20</b>		<b>(18.797.003.515)</b>	<b>(2.550.798.153)</b>
<b>II. Cash flows from investing activities</b>				
1. Purchases and construction of fixed assets and other long-term assets	21	V.9, V.10	(89.341.918)	(2.698.199.172)
2. Gains from disposals and liquidation of fixed assets and other long-term assets	22		-	-
3. Loans given and purchases of debt instruments of other entities	23		-	65.616.430.000
4. Recovery of loans given and disposals of debt instruments of other entities	24		823.977.777	1.000.000.000
5. Investments into other entities	25	V.11	-	(66.616.430.000)
6. Withdrawals of investments in other entities	26		-	-
7. Receipts of loan interests, dividends and profit shared	27	VI.3	479.510.513	754.849.829
<b>Net cash flows from investing activities</b>	<b>30</b>		<b>1.214.146.372</b>	<b>(1.943.349.343)</b>

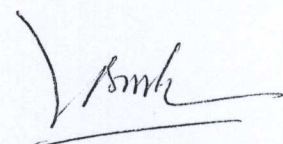
# POWER ENGINEERING CONSULTING JOINT STOCK COMPANY 4

Address: 11 Hoang Hoa Tham St., - Nha Trang City - Khanh Hoa Province

## Cash flows statement (cont.)

ITEMS	Code	Note	First 9 months of	First 9 months of
			the year 2012	the year 2011
<b>III. Cash flows from financing activities</b>				
1. Gains from stock issuance and capital contributions from shareholders	31		-	-
2. Repayment for capital contributions and re-purchases of stocks already issued	32		(24.090.000)	(73.980.000)
3. Short-term and long-term loans received	33	V.13	30.976.068.511	17.450.000.000
4. Loan principal amounts repaid	34	V.13	(26.500.000.000)	(14.450.000.000)
5. Payments for financial leasehold assets	35		-	-
6. Dividends and profit already paid to the owners	36		(6.000)	-
<i>Net cash flows from financing activities</i>	<b>40</b>		<b>4.451.972.511</b>	<b>2.926.020.000</b>
<b>Net cash flows during the year</b>	<b>50</b>		<b>(13.130.884.632)</b>	<b>(1.568.127.496)</b>
<b>Beginning cash and cash equivalents</b>	<b>60</b>	<b>V.1</b>	<b>14.245.070.656</b>	<b>2.806.240.274</b>
Effects of fluctuations in foreign exchange rates	61		-	-
<b>Ending cash and cash equivalents</b>	<b>70</b>	<b>V.1</b>	<b>1.114.186.024</b>	<b>1.238.112.778</b>

Nha Trang, 18 October 2012



**Tran Le Thanh Binh**  
Preparer



**Vu Thanh Danh**  
Chief Accountant



**Phạm Minh Sơn**  
General Director

## **NOTES TO THE FINANCIAL STATEMENTS**

The third quarter of year 2012

### **I. OPERATION FEATURES**

1. **Investment form** : Joint Stock Company
2. **Operating field** : Consulting service
3. **Business industry** : Consulting, investigating, designing power

### **II. FISCAL YEAR AND STANDARD CURRENCY UNIT USED IN ACCOUNTING**

1. **Fiscal year**  
The fiscal year of the company is from 01 January to 31 December annually.
2. **Standard currency unit**  
The standard currency unit used is Vietnam Dong (VND).

### **III. ACCOUNTING SYSTEM AND STANDARDS**

1. **Accounting system**  
The company has been applying the Vietnamese accounting system issued in line Decision No. 15/2006/QĐ – BTC date 20 March 2006 by Finance Minister as well as Circulars giving guidance on performing accounting system and standards of Ministry of Finance.
2. **Accounting form**  
The company has applied the voucher recording form. The bookkeeping works are done on the computer software.
3. **Statement on the compliance with the Vietnamese Accounting System and Standards**  
The Directors ensure to follow all the requirements of the prevailing Vietnamese accounting system and standards in the preparation of these financial statements.

### **IV. ACCOUNTING POLICIES**

1. **Accounting convention**  
All the financial statements are prepared on the basis of the accrual accounting..
2. **Cash and cash equivalents**  
Cash and cash equivalents include cash on hand, cash in bank, cash in transit and short-term investments of which the due dates can not exceed 3 months from the dates of the investments and the convertibility into cash is easy, and which do not have a lot of risks in the conversion into cash.
3. **Trade receivable and other receivable, provision for bad debts**  
Trade receivable and other receivable are recognized at the values on supporting documents and invoices.

# POWER ENGINEERING CONSULTING JOINT STOCK COMPANY 4

Address: 11 Hoang Hoa Tham St. – Nha Trang City – Khanh Hoa Province

## Notes to the financial statements (cont.)

Provisions for bad debts are made on the basis of the evaluation on the estimated loss.

### 4. Inventories

Inventories are determined on the basis of costs. Costs include purchasing expenses, processing expenses and other directly related costs to bring the inventories to the current positions and conditions.

Costs of inventories are determined in accordance with the weighted average method and recorded in line with the perpetual method.

Provision for devaluation of inventories is recognized when their costs are higher than their net realizable values. Net realizable values are the estimated selling prices of inventories less the estimated expenses on product completion and other necessary expenses on product consumption.

### 5. Tangible fixed assets

Fixed assets are determined by their historical costs less accumulated depreciation. Historical costs of fixed assets achieved from purchasing, constructing and transferring include all the expenses of the company to have these fixed assets as of the dates they are ready to be put into use. Other expenses incurred subsequent to the initial recognition are included in historical costs of fixed assets only if they certainly bring more economic benefits in the future thanks to the use of these assets. Those which do not meet the above conditions will be recorded into expenses during the period.

When a fixed asset is sold or disposed, its historical cost and accumulated depreciation are written off, then any gain/ (loss) arisen are posted into the income or the expenses during the period.

Fixed assets are depreciated in accordance with the straight-line method over their estimated useful lives. The depreciation years of fixed assets are as follows:

<u>Fixed assets</u>	<u>Years</u>
Buildings and structures	05 – 25
Machinery and equipment	03 – 06
Vehicle	06
Office equipment	03 – 06

### 6. Intangible fixed assets

#### *Value of land use right*

Land use right includes all the actual expenses related to the land being used such as expenses to obtain the land use right, expenses for house removal and land clearance, expenses on ground leveling, registration fees, etc. Fixed - term land use right is amortized for the period of using. Long-term land use right is not applied amortization.

Long-term land use right taken over state-owned company is determined in line with documents of evaluating company's value in order to conduct equitization as of 31 December 2005.

#### *Computer software*

Computer software includes all the expenses paid until the date the software is put into use. Computer software is amortized for the period from 3 to 5 years.

## **POWER ENGINEERING CONSULTING JOINT STOCK COMPANY 4**

Address: 11 Hoang Hoa Tham St. – Nha Trang City – Khanh Hoa Province

### Notes to the financial statements (cont.)

#### **7. Borrowing costs**

Borrowing costs will be recognized into expenses during the period. Borrowing costs will be capitalized when they are directly related to the construction or the production of an asset in progress, which has taken a substantial period of time (over 12 months) to get ready for intended use or sales of the asset.

In the event of general borrowings which are partly used for acquiring, constructing or producing an asset in progress, the costs eligible for capitalization will be determined according to the capitalization rates applied to average accumulated expenditure on that asset. The capitalization rates are computed at the average interest rates on the borrowings not yet paid during the period, except for particular borrowings serving the purpose of obtaining a specific asset.

#### **8. Financial investments**

Investments into securities, subsidiaries, associates and jointly control business are recorded at their original costs.

Provision for devaluation of investment in security is made for each particular type of securities in the market and for which the market value decreases in comparison with the book value.

When an investment is liquidated, the differences between net liquidation values and book values are recorded into income or expenses during the period.

#### **9. Long-term prepaid expenses**

##### ***Tool expenses***

Expenses on tools being put into use are allocated into expenses during the period in accordance with the straight-line method for the period from 24 months.

##### ***Good will***

Goodwill is determined in line with the Minutes of evaluating the company's value to conduct the equitization as of 31 December 2005. Goodwill are recorded in line with straight line method for the period of 5 years.

#### **10. Trade payable and other payable**

Trade payable and other payable are recognized at the values on supporting invoices and documents.

#### **11. Accrued expenses**

Accrued expenses are recorded based on reasonable estimates on the amounts payable for goods and services already used during the period.

#### **12. Appropriation for unemployment fund**

Unemployment fund is used to pay for severance allowances for employees working at the company prior 1 January 2009.

#### **13. Capital and funds**

The company's source of capital include:

- Owner's equity is recorded in line with amount already invested by shareholders.
- Equity surplus is defference due to issuance of shares higher than par value.
- Other capital include supplement from the business results, assets given and re-valuation of assets.

These funds are made and used in line with the company's Charter.

## **POWER ENGINEERING CONSULTING JOINT STOCK COMPANY 4**

Address: 11 Hoang Hoa Tham St. – Nha Trang City – Khanh Hoa Province

### **Notes to the financial statements (cont.)**

#### **14. Treasury stocks**

When a share capital in the owner's equity is re-purchased, the amount payable including the expenses related to the transaction is classified as a treasury stocks and are recorded as a decrease in owner's equity.

#### **15. Dividends**

Dividends are recorded as an amount payable in the period during which the dividends are disclosed.

#### **16. Corporate income tax**

The company is responsible to pay corporate income tax at the rate of 25% on taxable income.

Corporate income tax during the period includes current income tax and deferred income tax.

Current income tax is the tax amount computed based on the taxable income during the period at the tax rates applied as of the balance sheet date. Taxable income is different from accounting profit due to the adjustments of temporary differences between tax and accounting figures as well as those of non-taxable or non-deductible income and expenses.

Deferred income tax is the amount of corporate income tax payable or refundable due to temporary differences between book values of assets and liabilities serving the preparation of the financial statements and the values for tax purposes. Deferred income tax liabilities are recognized for all the temporary taxable differences. Deferred income tax assets are recorded only when there is an assurance on the availability of taxable income in the future against which the temporarily deductible differences can be used.

Book values of deferred corporate income tax assets are considered at the balance sheet dates and will be reduced to the rates that ensure enough taxable income against which the benefits from a part of or all of the deferred income tax can be used.

Deferred income tax assets and deferred income tax liabilities are determined at the estimated rates to be applied in the year when the assets are recovered or the liabilities are settled based on the effective tax rates as of the balance sheet date. Deferred income tax is recognized in the income statement. In the case that deferred income tax is related to the items of the owner's equity, corporate income tax will be included in the owner's equity of the company.

#### **17. Foreign currency translation**

The transactions in foreign currencies during the year are converted at the actual exchange rates ruling as of the transaction dates. The differences on foreign exchange and those due to the revaluation of the ending balances of the monetary items are included in income or expenses during the period.

#### **18. Recognition of sales**

Sales of service provision are recognized when there are no uncertain factors related to payments or additional costs. In case that the services are to be provided in many accounting periods, the determination of sales in each period is done on the basis of the service completion rate as of the balance sheet date.

Interests are recorded based on the accrual basis and determined based on the balance of deposit accounts and the interest rates applied.

## POWER ENGINEERING CONSULTING JOINT STOCK COMPANY 4

Address: 11 Hoang Hoa Tham St. – Nha Trang City – Khanh Hoa Province

### Notes to the financial statements (cont.)

Dividends and profit shared are recognized when the shareholders or the investors have the rights to receive dividends or profit from the capital contribution. Gains from other investments are recorded when the company have the rights to receive interest.

#### 19. Construction contracts

When the results from the contract implementations are reliably estimated:

- For the contracts stipulating that the contractors are paid according to the planned progress, income and expenses related to these contracts are recognized correspondingly to the works already completed as determined by the company itself.
- For the contracts stipulating that the contractors are paid according to the works actually done, income and expenses related to these contracts are recognized correspondingly to the works already completed as confirmed during the period in the invoices made by the customers.

When the results from the contract implementations cannot be reliably estimated:

- Income is recognized corresponding to the expenses incurred, of which the repayment is rather reliably made.
- Expenses are only recognized during the period as actually incurred.

The difference between the accumulated income from the contract already recognized and the accumulated amount in the invoices according to the planned progress of contract implementation is recognized as an amount receivable or an amount payable according to the planned progress of implementation of the construction contracts.

#### 20. Related parties

A party is considered a related party of the company in case that party is able to control the company or to cause material effects on the financial decisions as well as the operations of the company.

### V. ADDITIONAL INFORMATION ON THE ITEMS OF THE BALANCE SHEET

#### 1. Cash and cash equivalents

	<u>Ending balance</u>	<u>Beginning balance</u>
Cash on hand	273.570.851	390.915.000
Cash in bank	840.615.173	2.837.911.211
Cash equivalents	-	11.016.244.445
<b>Total</b>	<b><u>1.114.186.024</u></b>	<b><u>14.245.070.656</u></b>

#### 2. Receivable from customers

	<u>Ending balance</u>	<u>Beginning balance</u>
Customers are belonged to EVN and NPT	43.933.372.490	41.907.097.984
Customers are not belonged to EVN and NPT	65.570.785.148	65.633.698.837
<b>Total</b>	<b><u>109.504.157.638</u></b>	<b><u>107.540.796.821</u></b>

**POWER ENGINEERING CONSULTING JOINT STOCK COMPANY 4**

Address: 11 Hoang Hoa Tham St. – Nha Trang City – Khanh Hoa Province

## Notes to the financial statements (cont.)

**3. Prepayment to suppliers**

	<u>Ending balance</u>	<u>Beginning balance</u>
Energy Construction Consulting Co., Ltd	400.000.000	400.000.000
Bach Dang consultant and invesment JSC	397.500.000	-
Le Nguyen Construction Co., Ltd.	397.101.100	397.101.100
CAVICO Infrastructure Material JSC	344.673.082	344.673.082
Others	2.079.917.768	1.473.200.140
<b>Total</b>	<b><u>3.619.191.950</u></b>	<b><u>2.614.974.322</u></b>

**4. Other receivables**

	<u>Ending balance</u>	<u>Beginning balance</u>
Personal income tax of staffs	-	1.001.300.790
Others	84.500.000	164.568.000
<b>Total</b>	<b><u>84.500.000</u></b>	<b><u>1.165.868.790</u></b>

**5. Provision for bad debts**

	<u>Ending balance</u>	<u>Beginning balance</u>
Overdue debts from 2 years to 3 years	-	564.371.556
Overdue debts over 3 years	8.078.418.475	7.514.046.919
<b>Total</b>	<b><u>8.078.418.475</u></b>	<b><u>8.078.418.475</u></b>

**6. Inventories**

	<u>Ending balance</u>	<u>Beginning balance</u>
Materials and supplies	561.401.742	571.391.475
Tools	69.784.498	51.420.727
Work in progress	14.879.771.007	7.085.042.328
<b>Total</b>	<b><u>15.510.957.247</u></b>	<b><u>7.707.854.530</u></b>

**7. Other current assets**

	<u>Ending balance</u>	<u>Beginning balance</u>
Advances for employees of the company	7.633.228.879	1.654.296.391
<b>Total</b>	<b><u>7.633.228.879</u></b>	<b><u>1.654.296.391</u></b>

**8. Long-term receivable from customers**

This item reflects amount of project guarantee to be received from customers

	<u>Ending balance</u>	<u>Beginning balance</u>
Board of Hydroelectricity Management 1	184.144.863	184.144.863
Nho Que Power Development and Investment JSC	1.532.762.821	1.532.762.821
Trung Son Hydroelectricity Co. Ltd	506.106.834	506.106.834
Other customers	164.311.300	164.311.300
<b>Total</b>	<b><u>2.387.325.818</u></b>	<b><u>2.387.325.818</u></b>

**POWER ENGINEERING CONSULTING JOINT STOCK COMPANY 4**

Address: 11 Hoang Hoa Tham St. – Nha Trang City – Khanh Hoa Province

Notes to the financial statements (cont.)

**9. Tangible fixed assets**

	<b>Buiding &amp; structures</b>	<b>Machinery &amp; equipment</b>	<b>Vehicles</b>	<b>Office equipment</b>	<b>Total</b>
<b>Historical costs</b>					
Beginning balance	10.220.663.467	9.187.172.451	10.716.361.219	2.616.517.824	32.740.714.961
New purchases	-	-	486.200.000	137.098.183	623.298.183
Liquidation	-	-	-	-	-
<b>Ending balance</b>	<b><u>10.220.663.467</u></b>	<b><u>9.187.172.451</u></b>	<b><u>11.202.561.219</u></b>	<b><u>2.753.616.007</u></b>	<b><u>33.364.013.144</u></b>
<b>Depreciation</b>					
Beginning balance	2.304.409.816	8.229.419.762	9.725.263.789	1.830.126.907	22.089.220.274
Depreciation	407.141.163	228.133.244	315.748.468	276.357.872	1.227.380.747
Liquidation	-	-	-	-	-
<b>Ending balance</b>	<b><u>2.711.550.979</u></b>	<b><u>8.457.553.006</u></b>	<b><u>10.041.012.257</u></b>	<b><u>2.106.484.779</u></b>	<b><u>23.316.601.021</u></b>
<b>Net book values</b>					
Beginning balance	7.916.253.651	957.752.689	991.097.430	786.390.917	10.651.494.687
<b>Ending balance</b>	<b><u>7.509.112.488</u></b>	<b><u>729.619.445</u></b>	<b><u>1.161.548.962</u></b>	<b><u>647.131.228</u></b>	<b><u>10.047.412.123</u></b>

**10. Intangible fixed assets**

	<b>Long-term land use right</b>	<b>Fixed-term land use right</b>	<b>Computer's software</b>	<b>Total</b>
<b>Initial costs</b>				
Beginning balance	7.093.957.000	9.463.506.000	2.193.790.961	18.751.253.961
Increases during the year	-	-	-	-
<b>Ending balance</b>	<b><u>7.093.957.000</u></b>	<b><u>9.463.506.000</u></b>	<b><u>2.193.790.961</u></b>	<b><u>18.751.253.961</u></b>
<b>Amortiation</b>				
Beginning balance	-	678.901.305	1.328.207.427	2.007.108.732
Amortization	-	149.628.600	252.679.639	402.308.239
<b>Ending balance</b>	<b><u>-</u></b>	<b><u>828.529.905</u></b>	<b><u>1.580.887.066</u></b>	<b><u>2.409.416.971</u></b>
<b>Net books value</b>				
Beginning balance	7.093.957.000	8.784.604.695	865.583.534	16.744.145.229
<b>Ending balance</b>	<b><u>7.093.957.000</u></b>	<b><u>8.634.976.095</u></b>	<b><u>612.903.895</u></b>	<b><u>16.341.836.990</u></b>

**11. Investment into associates**

	<b>Ending balance</b>		<b>Beginning balance</b>	
	<b>Amount</b>	<b>Value</b>	<b>Amount</b>	<b>Value</b>
Buon Don Hydroelectricity Joint Stock Company	7.463.811	74.638.110.000	7.461.643	74.616.430.000

**POWER ENGINEERING CONSULTING JOINT STOCK COMPANY 4**

Address: 11 Hoang Hoa Tham St. – Nha Trang City – Khanh Hoa Province

## Notes to the financial statements (cont.)

**12. Other long-term investment**

	<u>Ending balance</u>	<u>Beginning balance</u>
Contributing capital into EVN Land Nha Trang Immovable Property Joint Stock Company	1.500.000.000	1.500.000.000
Contributing capital into EVN International Joint Stock Company	1.050.000.000	1.050.000.000
Demand deposits	-	1.000.000.000
<b>Total</b>	<b><u>2.550.000.000</u></b>	<b><u>3.550.000.000</u></b>

**13. Long-term prepaid expenses**

Beginning balance	1.009.330.825
Increases	203.314.846
Allocation	(812.159.951)
<b>Ending balance</b>	<b><u>400.485.720</u></b>

**14. Short-term debts and loans**

Beginning balance	-
Increases during the year	30.500.000.000
Amount already paid during the year	(26.500.000.000)
<b>Ending balance</b>	<b><u>4.000.000.000</u></b>

**15. Payable to suppliers**

	<u>Ending balance</u>	<u>Beginning balance</u>
Power Engineering Consulting JSC 2	3.978.241.937	3.000.000.000
Institute of Energy	1.525.643.198	2.025.643.198
Power Engineering Investigation Enterprise 2	1.496.158.641	402.995.874
Power Engineering Consulting JSC 1	983.545.000	983.545.000
Agriculture Map Measure Enterprise 1	733.988.010	733.998.010
Da Nang 3 Power Engineering Consulting Co. Ltd	633.553.901	633.553.901
Vietnam Irrigation Engineering Consulting Corporation	406.352.630	406.352.630
Other suppliers	3.331.579.105	4.702.709.519
<b>Total</b>	<b><u>13.089.072.422</u></b>	<b><u>12.888.798.132</u></b>

**16. Advances from customers**

	<u>Ending balance</u>	<u>Beginning balance</u>
Customers are belonged to EVN and NPT	8.829.279.652	14.378.659.285
Customers are not belonged to EVN and NPT	4.737.054.083	4.587.470.287
<b>Total</b>	<b><u>13.566.333.735</u></b>	<b><u>18.966.129.572</u></b>

**17. Taxes and other obligations to the State budget**

The fulfillment of taxes and other obligations to the State budget during the period is as follows:

# POWER ENGINEERING CONSULTING JOINT STOCK COMPANY 4

Address: 11 Hoang Hoa Tham St. – Nha Trang City – Khanh Hoa Province

## Notes to the financial statements (cont.)

	<u>Beginning balance</u>	<u>Amount payable</u>	<u>Amount already paid</u>	<u>Ending balance</u>
VAT on local sales	4.572.997.941	5.328.165.890	(6.883.317.078)	3.017.849.753
Corporate income tax	4.062.658.227	4.731.270.572	(5.729.804.980)	3.064.123.819
Personal income tax	1.098.341.450	1.001.854.266	(2.085.012.716)	15.183.000
Tax on using non- agricultural land	-	3.099.500	(5.921.000)	(2.821.500)
Other taxes	-	308.432.016	(308.432.016)	-
<b>Total</b>	<b><u>9.733.997.618</u></b>	<b><u>11.372.822.244</u></b>	<b><u>(15.012.484.790)</u></b>	<b><u>6.094.335.072</u></b>

### Value added tax

The company has paid value added tax in line with deduction method. Tax rate applied for service of design and investigation is 10%.

### Corporate income tax

See Note VI.6

## 18. Other payable

	<u>Ending balance</u>	<u>Beginning balance</u>
Trade Union's Expenditure	2.675.812.913	2.273.982.494
Social Insurance	1.742.281.442	335.271.190
Payable for EVN on long-term loan interest	1.385.555.556	68.444.444
Amount contributing capital into Buon Don Hydroelectricity JSC taken from other shareholders	103.900.000	154.470.000
Others	51.914.436	330.704.910
<b>Total</b>	<b><u>5.959.464.347</u></b>	<b><u>3.162.873.038</u></b>

## 19. Long-term debts and loans

	<u>Ending balance</u>	<u>Beginning balance</u>
Loans from EVN	10.476.068.511	10.000.000.000
Convert bonds	51.000.000.000	51.000.000.000
<b>Total</b>	<b><u>61.476.068.511</u></b>	<b><u>61.000.000.000</u></b>

## 20. Provision for unemployment fund

Beginning balance	626.214.206
Appropriation during the year	-
Payment for subsidizing resigning employees	(79.246.000)
<b>Ending balance</b>	<b><u>546.968.206</u></b>

## 21. Owner's equity

### Statements of fluctuation in owner's equity

	<u>Owner's equity</u>	<u>Business promotion fund</u>	<u>Financial reserved fund</u>	<u>Other funds</u>	<u>Retained earnings</u>	<u>Treasury stocks</u>
Beginning balance of previous year	42.580.000.000	8.348.357.892	2.825.014.566	565.002.912	18.068.513.683	(613.160.060)
Increases	8.407.770.000	6.162.239.357	1.806.851.368	361.370.274	13.516.450.992	(73.980.000)

**POWER ENGINEERING CONSULTING JOINT STOCK COMPANY 4**

Address: 11 Hoang Hoa Tham St. – Nha Trang City – Khanh Hoa Province

## Notes to the financial statements (cont.)

	Owner's equity	Business promotion fund	Financial reserved fund	Other funds	Retained earnings	Treasury stocks
Decreases	-	-	-	-	(18.068.513.683)	-
<b>Ending balance of previous period</b>	<b>50.987.770.000</b>	<b>14.510.597.249</b>	<b>4.631.865.934</b>	<b>926.373.186</b>	<b>22.436.330.084</b>	<b>(687.140.060)</b>
Beginning balance in current year	50.987.770.000	14.510.597.249	4.631.865.934	926.373.186	19.551.025.187	(718.010.060)
Increases	10.071.650.000	5.655.694.905	1.955.102.519	391.020.504	8.950.026.156	(24.090.000)
Decreases	-	-	-	-	(19.551.025.187)	-
<b>Ending balance in current period</b>	<b>61.059.420.000</b>	<b>20.166.292.154</b>	<b>6.586.968.453</b>	<b>1.317.393.690</b>	<b>8.950.026.156</b>	<b>(742.100.060)</b>

*Details of owner's equity*

	As of 30 September 2012	
	Share capital	Rate (%)
Electricity of Vietnam	31.280.250.000	51,23
Other shareholders	29.779.170.000	48,77
<b>Total</b>	<b>61.059.420.000</b>	<b>100,00</b>

**Purposes of appropriation for funds:**

Business promotion fund is used to supplement the company's prescribed capital.

Financial reserved fund is used to:

- Compensate losses, damages of assets and liabilities unable to be recovered during the operations;
- Compensate the losses of the company according to the decision of the Board of management.

Other funds of owner (reserved funds used for supplement the chartered capital) is used to supplement the chartered capital.

**22. Bonus and welfare funds**

Beginning balance	5.200.683.734
Funds extracted from profit	1.477.551.259
Receipt from others	13.685.000
Payment according to regulations	(421.878.000)
<b>Ending balance</b>	<b>6.270.041.993</b>

**VI. ADDITIONAL INFORMATION ON THE ITEMS OF THE INCOME STATEMENT****1. Net sales**

	Accumulated from the beginning of the year	
	Current year	Previous year
Gains from survey	34.024.914.648	42.102.475.004
Gains from design	51.093.743.135	57.303.677.341
<b>Total</b>	<b>85.118.657.783</b>	<b>99.406.152.345</b>

**POWER ENGINEERING CONSULTING JOINT STOCK COMPANY 4**

Address: 11 Hoang Hoa Tham St. – Nha Trang City – Khanh Hoa Province

## Notes to the financial statements (cont.)

**2. Costs of goods sold****Accumulated from the beginning of the year**

	<u>Current year</u>	<u>Previous year</u>
Costs of survey	18.879.141.351	25.212.238.682
Costs of design	32.180.356.156	32.975.366.461
<b>Total</b>	<b><u>51.059.497.507</u></b>	<b><u>58.187.605.143</u></b>

**3. Financial income****Accumulated from the beginning of the year**

	<u>Current year</u>	<u>Previous year</u>
Gains from selling foreign currencies	-	11.545.174
Gains from time-deposits	439.221.624	754.849.829
Dividends	101.100.000	-
Gains from demand deposits	14.460.000	-
<b>Total</b>	<b><u>554.781.624</u></b>	<b><u>766.395.003</u></b>

**4. Financial expenses****Accumulated from the beginning of the year**

	<u>Current year</u>	<u>Previous year</u>
Loan interest expenses	1.536.557.673	7.150.297.222
Interest on bonds	5.304.000.000	-
Exchange rate difference	2.032.636	3.823.713
<b>Total</b>	<b><u>6.842.590.309</u></b>	<b><u>7.154.120.935</u></b>

**5. Administrative overheads****Accumulated from the beginning of the year**

	<u>Current year</u>	<u>Previous year</u>
Expenses for employees	7.575.462.275	7.631.371.143
Supplies and office equipments	271.772.395	461.774.037
Depreciation of fixed assets	97.504.964	101.290.658
External service rendered	597.537.957	416.162.681
Other expenses	5.462.872.891	6.324.207.635
<b>Total</b>	<b><u>14.005.150.482</u></b>	<b><u>14.934.806.154</u></b>

**6. Current corporate income tax expenses****Accumulated from the beginning of the year**

	<u>Current year</u>	<u>Previous year</u>
Total accounting profit before tax	13.681.296.728	20.011.055.026
Increase/(decrease) of accounting profit to determine profit subject to corporate income tax	5.243.785.559	5.967.361.111
Total taxable income	18.925.082.287	25.978.416.138
Corporate income tax rate	25%	25%
<b>Estimated corporate income tax payable</b>	<b><u>4.731.207.572</u></b>	<b><u>6.494.604.034</u></b>

**POWER ENGINEERING CONSULTING JOINT STOCK COMPANY 4**

Address: 11 Hoang Hoa Tham St. – Nha Trang City – Khanh Hoa Province

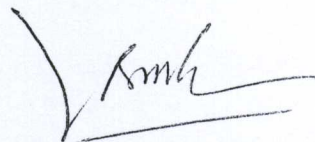
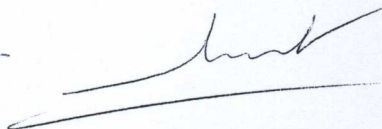
Notes to the financial statements (cont.)

	Accumulated from the beginning of the year	
	<u>Current year</u>	<u>Previous year</u>
<i>Adjustment of corporate income tax expenses of previous year</i>	-	-
<b>Total current corporate income tax expenses</b>	<b><u>4.731.207.572</u></b>	<b><u>6.494.604.034</u></b>

**7. Earning per share**

	Accumulated from the beginning of the year	
	<u>Current year</u>	<u>Previous year</u>
Accounting profit after corporate income tax	8.950.026.156	13.516.450.992
Increase/(decrease) of accounting profit to determine profit attribute shareholders owned ordinary shares	-	-
Profit attribute shareholders owned ordinary shares	8.950.026.156	13.516.450.992
Outstanding average ordinary shares during the year	5.297.027	5.043.953
<b>Earning per share</b>	<b><u>1.690</u></b>	<b><u>2.680</u></b>

Nha Trang, 18 October 2012

**Tran Le Thanh Binh**  
Preparer**Vu Thanh Danh**  
Chief Accountant**Pham Minh Son**  
General Director